

18 May 2025

Hiring Manager

National Bank of Egypt UK

National Bank of Egypt House, 8-9 Stratton Street, London W1J 8LF

Dear Hiring Manager,

I am writing to express my interest in the Business Development Manager – Trade Finance & Financial Institutions role based in London. With over five years of experience in financial institutions coverage and trade finance across Africa and the Middle East, I bring a strong blend of origination capabilities, credit understanding, and cross-border transaction execution.

As Relationship Manager at The Mauritius Commercial Bank, I was responsible for a portfolio exceeding USD 600 million, covering clients across North and sub-Saharan Africa. A particular highlight was my close collaboration with the National Bank of Egypt (NBE), where I managed a high-value relationship and successfully concluded multiple deals. This experience sharpened my understanding of Egyptian counterparties, risk mitigation mechanisms, and trade structuring — all of which are directly relevant to this role.

In my most recent role as Regional Commercial Manager at GCR Ratings (an affiliate of Moody's), I have continued to deepen my engagement with financial institutions across Southern Africa, driving commercial strategy and overseeing complex discussions around syndicated lending, trade structures, and credit assessments. My exposure spans discounting of trade instruments, asset distribution, and navigating regulatory environments — giving me a well-rounded view of the trade finance ecosystem.

Fluent in French, and English, and holding a master's in Financial Economics from City, University of London, I am confident in my ability to bridge geographies and deliver measurable impact to your business development efforts. I am also eligible to work in the UK and currently based in London.

I would welcome the opportunity to bring my experience, network, and drive to your team. Thank you for considering my application.

Yours sincerely,

Abdel'Aliy Mowlaboccus