

Karim Badran

Email: karimmbadran@gmail.com | Telephone: +44 7508705411

Dear NBE Hiring Team,

I am eagerly writing this letter to apply for the position of Business Development Manager which I saw on NBE's career page. I believe to be an ideal candidate for this position based on my education, certifications, work experience, qualifications, and skills.

Regarding my career, I am currently working as a Risk Mitigation Consultant at UPS Capital since April of 2023. I have implemented strategic mitigation plans that reduce financial losses and safeguard assets. By conducting detailed risk assessments for high-value clients and leveraging advanced analytics, I enable proactive decision-making and strengthen financial stability. My efforts in profit-maximization strategies increased profitability by £760,000 in West London, and I have successfully managed key projects for Cartier and LVMH, optimizing delivery processes and redesigning secure operations. Skilled in fostering client relationships and delivering impactful training, I drive awareness and excellence in risk management across organizations. Throughout this journey, I have built a professional trusted relationship with clients, team members, stakeholders, and industry experts from different backgrounds and regions.

Moving on to my education, I completed my Master's Degree in Financial Supply Chain Management (MBA) from the University of West London in 2020, and my Bachelor's in Business with Finance in 2019 from the University of West London.

Coming from a risk mitigation consultant background with a passion for driving revenue growth, enhancing operational efficiency, and implementing strategic initiatives that maximize profitability, I always dedicate personal and considerable time to researching the future of this field. It is extremely important to adapt to new changes at work especially with the shift towards a digital technological world that keeps evolving with time, and in that case, adaptability is a key characteristic to be held.

Holding such a position requires a lot of communication, process optimization, client service, research, financial reporting, sales strategy development, training, and development. I have acquired and developed these skills throughout my academic and career paths. Those who know my professional style can vouch that I am a team player capable of communicating and working with people of different ages/ backgrounds and someone who fosters a culture of equality, confidence, and teamwork.

I am highly interested in the position you seek to fill, and I believe I can be a great asset to your company and ensure high performance. Thank you for considering my application.

Kind Regards,
Karim Badran