

Dear Hiring Manager,

I am writing to express my strong interest in the **Business Development Manager – Trade Finance & Financial Institutions (ID: 001)** role. With vast experience in trade finance and FI relationship management, and a proven ability to originate and structure complex trade transactions, I am confident in my capacity to help drive your growth strategy across non-Egyptian markets.

In my previous roles, I have successfully identified, negotiated, and closed trade finance and risk participation opportunities with financial institutions and corporate clients. I have consistently exceeded revenue and utilisation targets by effectively leveraging country and FI limits, sourcing new counterparty relationships, and distributing assets in line with internal policies and risk appetite.

I am particularly drawn to your strategic focus on expanding trade finance beyond Egypt and developing innovative USD funding and syndication solutions. My hands-on experience with sell-downs, oil LC transactions, and risk-limit structuring positions me to contribute immediately to these objectives while ensuring strict adherence to regulatory standards and certification staff responsibilities.

I would welcome the opportunity to further discuss how my skills and experience align with your business goals. I am fully eligible to work in the UK and available to work the required hybrid schedule.

Thank you for your time and consideration. I look forward to the opportunity to contribute to your team's success.

Yours sincerely,

Rahul Gupta

+44 7404951270

Rahulgupta1589@gmail.com