**Dinesh Rana CDCS**

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Dear Hiring Manager,

I am excited to apply for the Middle Office Assistant Manager position at National Bank of Egypt. With over 15 years of experience in trade finance, transaction management, and corporate banking, I bring a strong technical knowledge of trade finance credit documentation and middle office operations. My expertise in managing end-to-end transactions, negotiating trade facility documentation, and ensuring compliance with regulatory frameworks aligns well with the responsibilities of this role.

In my recent role as a Receivable Finance Associate at Arab Banking Corporation, I oversee receivable finance execution for a portfolio exceeding €30M, managing credit facilities, legal documentation, and transaction approvals. I collaborate closely with internal and external stakeholders, including legal counsel, sales teams, and facility agents, to optimize trade finance solutions and ensure seamless deal closing. My ability to implement process improvements has resulted in a 25% increase in operational efficiency.

Previously, as an Associate Vice President at Axis Bank, I was handling trade finance operations worth over $200M. I was responsible for reviewing and negotiating complex trade finance documentation, ensuring compliance with UCP 600, ISBP 821, and other regulatory standards. I played a key role in implementing internal controls, risk mitigation strategies, and digital transformation initiatives, significantly enhancing trade finance processes.

My ability to liaise with cross-functional teams, manage high-value transactions, and contribute to operational projects positions me as a strong candidate for this role. I am eager to leverage my expertise to drive operational excellence and deliver best-in-class trade finance execution at the National Bank of Egypt.

I welcome the opportunity to discuss how my skills and experience align with your team’s goals. Thank you for your time and consideration. I look forward to your response.

Kind Regards

Dinesh Rana